



**2021 Virtual Competition Final Schedule of Events**  
(all times are CST)

**Zoom Link for both days (password required – check your email; it is different for each day):**  
<https://nicholls-edu.zoom.us/j/5450611046?pwd=WHMzdXdNNDZZK3pLbUgzZFcrT2VzQT09>

\*Competitors, Judges, and Buyers should report to this link 15 minutes before the role-play time



**Thursday, February 25<sup>th</sup>** (Zoom password sent in email)

- 8:30-9:00 am **Competition Welcome** (all participants may attend)
- 9:00-10:15 am **Sales Wisdom Discussion Session** (all participants may attend)
- 10:30-11:15 am **Role Play Perspective & Advice Session** (all participants may attend)
- 12:00-2:05 pm **First Round Role-Plays** (BREAK: 12:40-1:00 pm)
- 2:40-4:20 pm **Wild Card Round Role-Plays** (BREAK: 3:20-3:40 pm)
- 5:30 pm **Announcement of Round 2 Competitors & Pressure Round Seeding** (posted to website)



**Friday, February 26<sup>th</sup>** (Zoom password sent in email)

- 9:00-11:05 am **Pressure Round Role-Plays** (BREAK: 9:40-10:00 am)
- 9:00-11:05 am **Semi Final (Round 2) Role-Plays** (BREAK: 9:40-10:00 am)
- 11:20 am **Announce Two Finalists** (all participants and judges may attend)
- 11:30-12:20 pm **Finals** (all participants and judges may attend)
- 12:45-1:15 pm **Awards Announcements** (all participants and judges may attend)

[www.BayouSalesChallenge.com](http://www.BayouSalesChallenge.com)

